

RE: Introduction to our logistics team

From: Jennifer Spring <jspring@purisfoods.com>
To: "Fisher, Dani -MNPLS -GR" <dani.fisher@international.gc.ca>
Cc: "Roy, Michael -MNPLS -TD" <michael.roy@international.gc.ca>
Date: Thu, 10 Feb 2022 15:25:41 +0000

Good morning Dani,

Needing your help if at all possible.

We are having serious issues at the Pembina border and getting trucks across from US to Canada and then of course back to our facilities in the US for Puris. This is greatly impacting our Pea and Protein Production and fulfillment on the supply and demand.

I just received another call this morning from Dahl Trucking, which is our main carrier that is running these truckloads in and out of Canada and they are being told there are now fires burning at the Pembina port border due to the protesting. They are not allowing any trucks to cross back through into the United States.

Futhermore, we have attempted twice to try and obtain a permit to smaller ports to pass through to save money, miles, and to further be able to try to move product to meet supply and demand. We have been denied the permit twice now.

Please advise on any help you may be able to provide or thoughts about the above as this is greatly impacting the movement of food supply and demand.

Thank you so much,

Jennifer

Jennifer Spring
Logistics Manager, PURIS
Grains Division
4301 World Food Avenue
Oskaloosa, IA 52577
O: (641) 672-9651
C: (641) 660-7466
jspring@purisfoods.com



From: Guillermo Mancebo <gmancebo@purisfoods.com>
Sent: Monday, January 17, 2022 3:00 PM
To: Michael.Roy@international.gc.ca
Cc: Jennifer Spring <jspring@purisfoods.com>; Parker Lahr <plahr@purisfoods.com>; Nicole Atchison <natchison@purisfoods.com>; dani.fisher@international.gc.ca; christine@yeswinnipeg.com; brenden@yeswinnipeg.com; veronica@yeswinnipeg.com
Subject: RE: Introduction to our logistics team

Hi Michael,

Thank you for the information and contacts.
I will let Jennifer and Parker communicate with Dani Fisher regarding the issues that we are experiencing at the border.

We'll be in touch

Best regards

Guillermo Mancebo
SVP Global Sales & Business Development
PURIS Grains
811 Glenwood Ave, Minneapolis, MN 55405, USA
C: (651) 343-0530
gmancebo@purisfoods.com / www.puris.com



From: Michael.Roy@international.gc.ca <Michael.Roy@international.gc.ca>
Sent: Monday, January 17, 2022 2:17 PM
To: Guillermo Mancebo <gmancebo@purisfoods.com>
Cc: Jennifer Spring <jspring@purisfoods.com>; Parker Lahr <plahr@purisfoods.com>; Nicole Atchison <natchison@purisfoods.com>; dani.fisher@international.gc.ca; christine@yeswinnipeg.com; brenden@yeswinnipeg.com; veronica@yeswinnipeg.com
Subject: RE: Introduction to our logistics team

Hi Guillermo,

Thanks for following-up and it was great meeting you and Nicole as well.

Since our call, I spoke with my political counterpart at our Consulate and he advised to share the following [Government of Canada statement regarding truckers entering Canada](#) along with our [COVID Travel Advisory website](#) where you can find detailed requirements for travel, testing and border issues. I am copying one of my colleagues, Dani Fisher, who liaises with the Canada Border Services Agency on a regular basis and can pass along concerns companies are experiencing. We can share any Canadian updates on border trucking issues with you going forward.

I'm also copying Christine Perrin from Yes!Winnipeg and her team for any future follow-up on investment in Winnipeg, Manitoba.

Have a great day.

Cheers,
Michael



Michael Roy

Consul and Trade Commissioner | Consul et délégué commercial
Consulate General of Canada in Minneapolis | Consulat général du
Canada à Minneapolis

701 Fourth Avenue South, Suite 900

Minneapolis, MN 55415

Michael.Roy@international.gc.ca

Mobile: 612-274-6912



Global Affairs
Canada

Affaires mondiales
Canada

From: Guillermo Mancebo <gmancebo@purisfoods.com>

Sent: January 17, 2022 1:30 PM

To: Roy, Michael -MNPLS -TD <Michael.Roy@international.gc.ca>

Cc: Jennifer Spring <jspring@purisfoods.com>; Parker Lahr <plahr@purisfoods.com>; Nicole Atchison <natchison@purisfoods.com>

Subject: Introduction to our logistics team

Dear Michael,

It was nice meeting you and the Canadian team, learn about the services and help that you could offer and talk about potential opportunities, as well as discuss about some of the issues that we currently have at the border for our imported peas.

As per conversation, I would like to introduce Jennifer Spring and Parker Lahr, who manage our cross-border logistics, so they can explain in more detail the issues that we are currently facing at the border. Any help or connection that you could pass on to us would be very much appreciated.

Also please send us the information on Christine Perrin and the rest of the team, so we can add them to our records.

Looking forward to meeting you in person in Minneapolis once the situation gets more under control.

Thank you and best regards

Guillermo Mancebo

SVP Global Sales & Business Development

PURIS Grains

811 Glenwood Ave, Minneapolis, MN 55405, USA

C: (651) 343-0530

gmancebo@purisfoods.com / www.puris.com

